



**EXW (Ex Works)**

**FCA (Free Carrier)**

**CPT (Carriage Paid To)**

**CIP (Carriage and Insurance Paid To)**

**DAT (Delivered At Terminal)**

Seller delivers when the goods, once unloaded from the arriving means of transport, are placed at the disposal of the buyer at a named terminal at the named port of place of destination

**DAP (Delivered At Place)**

Seller delivers when the goods are placed at the disposal of the buyer on the arriving means of transport ready for unloading at the named place of destination

**DDP (Delivered Duty Paid)**

**FAS (Free Alongside Ship)**

**FOB (Free On Board)**

**CFR (Cost and Freight)**

**CIF (Cost, Insurance, and Freight)**

The risk is borne by the seller  
 The costs are borne by the seller  
 Transport insurance is the responsibility of the seller

The risk is borne by the buyer  
 The costs are borne by the buyer  
 Clauses for sea and inland water transport  
Source: Incoterms 2010 by International Chamber of Commerce